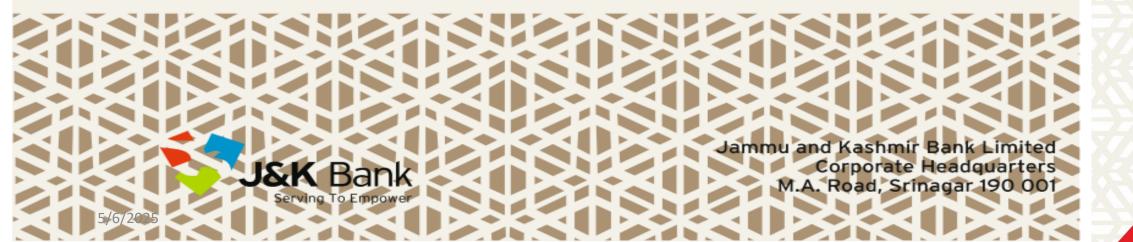




# Investor Presentation for Quarter and Financial Year Ended March 31, 2025



# Disclaimer



The Jammu and Kashmir Bank has created this presentation exclusively for general informational reasons, disregarding any individual's informational demands, financial circumstances, or special goals.

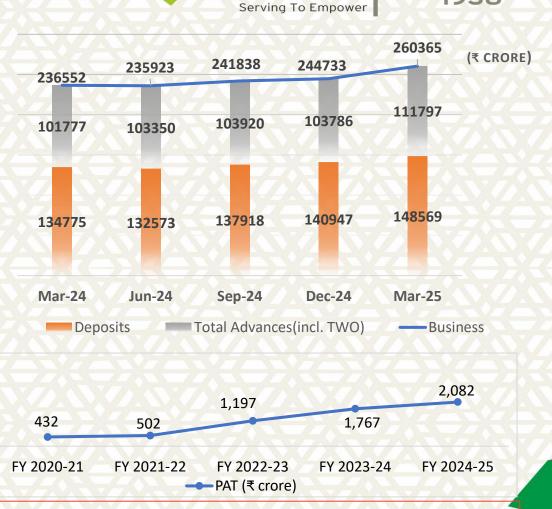
Except for the historical information contained herein, statements in this presentation that contain terms or phrases like "is," "aims," "will," "would," "indicating," "expected to," "guidance," "way forward," "expected," "estimate," "objective," "goal," "strategy," "philosophy," "project," etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'.

Several risks, uncertainties, and other factors are included in these forward-looking statements, and they have the potential to cause actual results to differ materially from those predicted by the statements. While the Bank has made reasonable assumptions to support the forward-looking statements, if any, in this presentation, there are still risks and uncertainties that could affect the Bank's ability to successfully implement its strategy, such as the dynamic and complex internal and external environment, which includes but is not limited to market, business, legal risks/changes in law, etc., future levels of non-performing loans, the Bank's growth and expansion in business, the impact of any acquisitions, the adequacy of its allowance for credit losses, its provisioning policies, the actual growth in demand for banking products and services, investment income, and cash flow projections.

Note: "All financial figures in the presentation are from Audited Financials/Limited Reviewed financials and/or upon the forward-looking statements based on Management estimates. Anyone who relies on these financial data does so at their own risk and responsibility, and the Bank is not responsible for any gains or losses that result from this use of the data".

# Jammu and Kashmir Bank Limited – Oldest Private Sector Bank in India

- Jammu and Kashmir Bank Limited, was incorporated on October 1, 1938 and today caters to a wide range of customers including retail, corporate, agricultural, and MSME.
- Widespread Branch Network: 1019 Branches, of which 841 are operating in the UT of J&K, 37 in UT of Ladakh and 141 branches across 20 states & UTs outside the UTs of J&K and Ladakh.
- The GoJK is a majority holder, however the Bank enjoys full operational autonomy. The Bank has a wholly owned subsidiary called JKB Financial Services Limited and is also the Sponsor bank of J&K Grameen Bank Limited.
- Strong market presence and designated as Agency Bank by RBI for conducting government banking in UTs of J&K and Ladakh.
- The Bank has 12250 regular employees and 255 contractual employees.
- Bancassurance tie ups with LIC, PNB Metlife and Bajaj Life for Life Insurance and Bajaj Allianz General Insurance, Iffco Tokio and New India Assurance for General Insurance.



YOUR BANK

SINCE

J&K Bank stands as a pillar of support for the local communities while also extending its exceptional services beyond these regions.

TWO – Technical Write Off



# Journey of 8 Decades

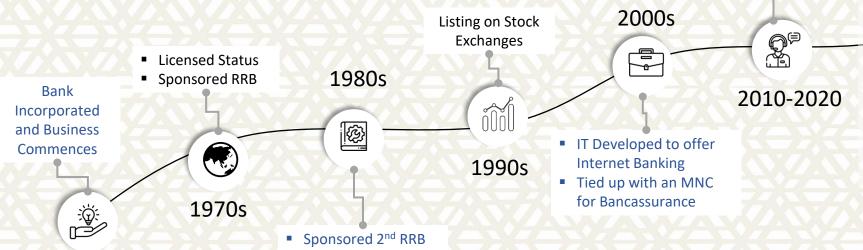




4

 Global CSR Excellence & Leadership Award

Top Banker Award for PMEG



- Total Business crossed ₹ 2.5 lakh crore in Fiscal 2025 with Advances crossing ₹ 1 lakh crore
- Hat-trick of record lifetime Annual Net Profit with Net Profit of ₹ 2082 crores for FY 2024-25
- QIP of ₹ 750 crores completed in FY 2023-24
- India Ratings has upgraded the Bank's long-term issuer rating to INDAA- from INDA+ with stable outlook.
- Market Capitalization and Net-worth crossing ₹10,000 crores

1938-39

**Interest Earnings and Advances Mix** 



# FY 2024-25 PERFORMANCE

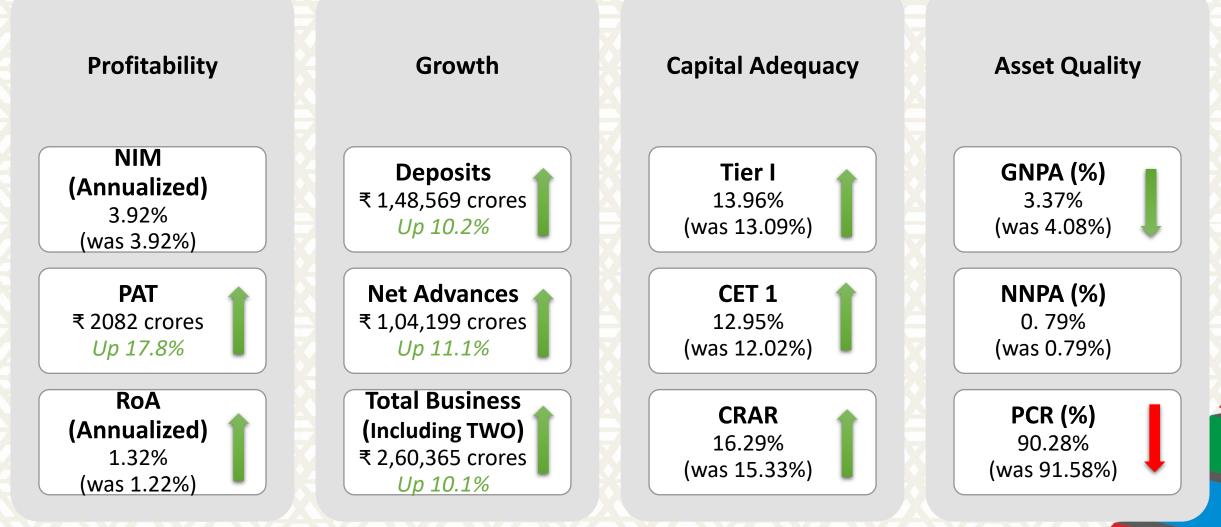


J&K Bank YOUR BANK SINCE 1938 Serving To Empower

Particulars	Q4 FY 2023-24	Q3 FY 2024-25	Q4 FY 2024-25	FY 2023-24	FY 2024-25
Net Interest Income	1306.12	1,508.68	1479.99	5203.69	5793.82
Other Income	224.56	242.32	404.31	825.48	1136.81
Operating Expenses	866.85	1,002.89	1084.28	3752.29	4000.84
Operating Profit	663.83	748.11	800.02	2276.88	2929.79
rovisions & Contingencies	(165.05)	(9.80)	(9.16)	(107.69)	(3.91)
rofit Before Tax	828.88	757.91	809.18	2384.57	2933.70
rovision for Tax	190.21	226.40	224.64	617.30	851.24
let Profit / (Loss)	638.67	531.51	584.54	1767.27	2082.46

FY2024-25 Performance at a Glance (YoY)





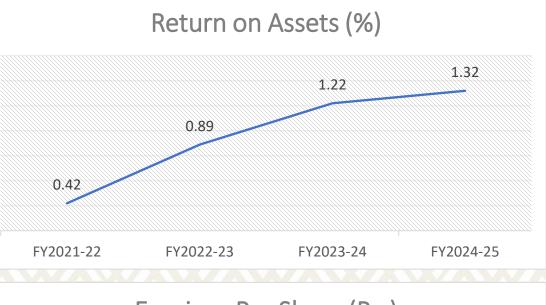
# FY 2024-25 – Key Financial Ratios





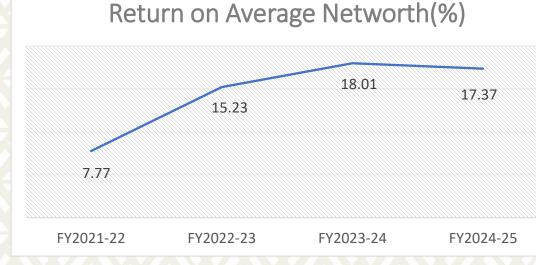
FY 2024-25 – Key Financial Ratios

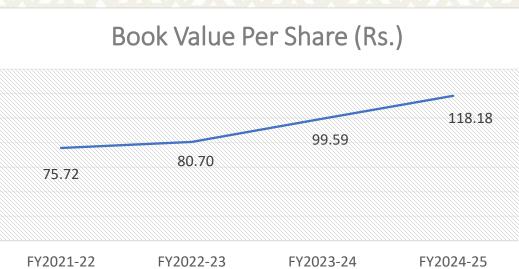


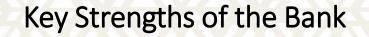


# Earnings Per Share (Rs.)









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4

5

6



Strong legacy, loyal customer base and an established brand with over 85 years of operations

Strong presence in fast growing region of J&K and increasing presence in other strategic regions

) Healthy mix of retail in overall advances mix with focus on MSME and agriculture segment

Consistently growing deposit base with best in class low-cost retail CASA

Turnaround Story with increasing PCR and improvement in asset quality

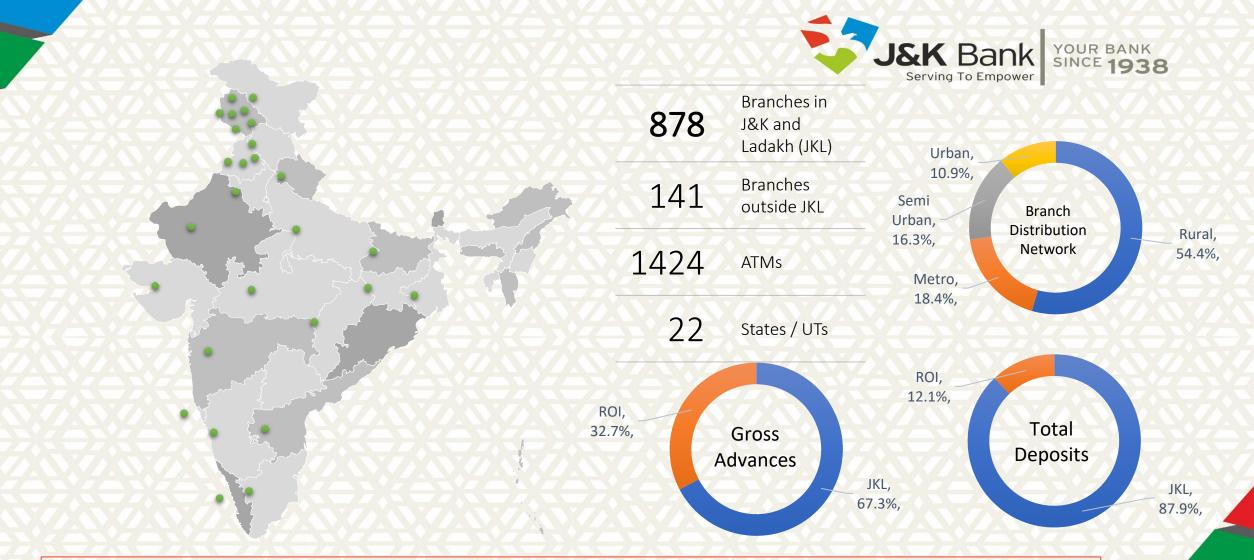
Fast improving digital presence with over 90% digital transactions

Professionally managed Bank with experienced senior management team and board of directors





Strong presence in JKL Region and increasing presence across India

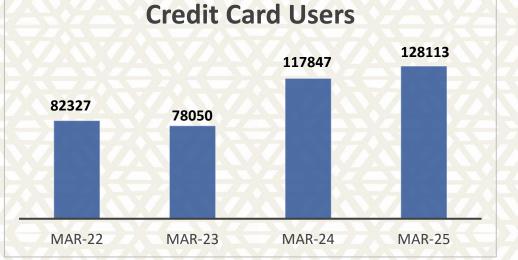


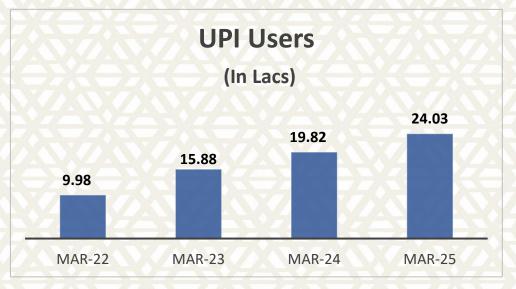
The J&K and Ladakh growth story continues with major infrastructure under implementation and some strategic ones nearing completion that will drive growth for J&K Bank in the near future

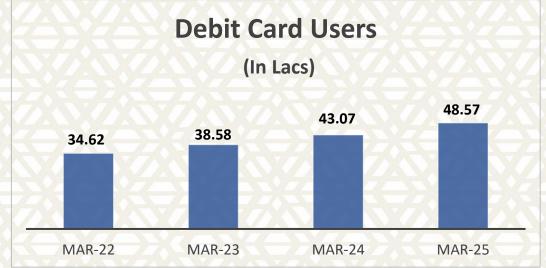
Improving digital presence

Bank achieves a digital milestone : Over 90% of transactions now digital 92.46% digital transactions in FY 2024-25

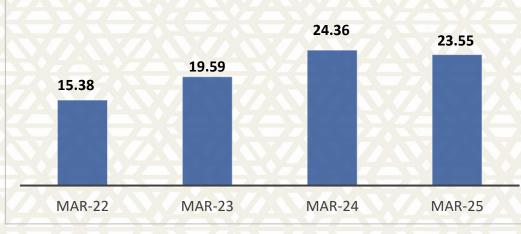








## Mobile Banking Users (In Lacs)



# Professionally managed Bank with experienced Senior Management and Board Of Directors







### MR. AMITAVA CHATTERJEE (MD & CEO )

•Illustrious career in banking spanning over more than three decades in diverse geographical locations and strategic positions Served as DMD SBI and MD & CEO of SBI Capital Markets



### **DR. PAWAN KOTWAL. IAS**

• Presently posted as Advisor to Lieutenant Governor, UT of Ladakh (1994 IAS) •Wealth of Administrative acumen and proficiency having previously served as Principal Secretary various ministries including P&M Dept. in UT of Ladakh.



### MR. SANTOSH DATTATRAYA VAIDYA, IAS

 Presently posted as Principal Secretary Finance, UT of J&K 1998 AGMUT •B-tech from IIT-Kharagpur PG(Econ) (IGNOU) and Masters in Public Policy from Johns Hopkins University, United States.



### **DR. MANDEEP K BHANDARI, IAS**

•MBBS with Gold Medal, administrative and professional expertise of >20 years • Principal Secretary to Hon'ble Lieutenant Governor of UT of J&K and is also holding charge of CEO Amarnathji Shrine Board



### **MR. R. K. CHHIBBER**

•Over three decades of banking experience, his areas of expertise include Credit, Finance, IT, Corporate & Retail Banking, Risk management, Trade Finance, Foreign exchange, Business continuity planning, HR, Bancassurance

### Mr. Sanjiv Dayal



### •Retired Chief General Manager RBI with work experience of more than 3 decades in RBI

•Specialization in Regulation & Supervision of Regulated Entities, Central Bank Governance, Customer Grievance Redressal, Financial Inclusion, etc.

### **MR. SANKARASUBRAMANIAN KRISHNAN**



- •Veteran Banker with more than 4 decades of experience, including tenures as MD & CEO of Punjab & Sind Bank and Tamilnad Mercantile Bank Ltd and ED of Syndicate Bank and Canara Bank
- •Also served as Chairman of Board of Puniab & Sind Bank and Executive Secretary to the Board of Indian bank



### **MR. UMESH CHANDRA PANDEY**

- Nearly 4 decades of experience as a Chartered Accountant
- •Strong Competencies in Corporate Law, Taxation, Project Report, M & A Transactions, Statutory Compliance Audit – Direct Tax/ Indirect Tax & Labor Laws

### MR. ANIL KUMAR GOEL

- •Qualified Arbitrator & Mediator, Information Systems Auditor (DISA), Forensic Auditor & Fraud Detector (FAFD)
- •34 years expertise in Corporate & Tax Laws, Consultancy, Statutory Audits

### **MR. ANAND KUMAR**

- •(IT) specialist who has experience of more than three decades in IT development and management and is a BE(IT) from IIT and a PGDM from IIM-L.
- •Worked at multiple MNCs and large groups: Citigroup, HSBC, Barclays, Fiserv, etc.

### **MR. SUDHIR GUPTA**



•Over three decades of experience in different capacities across the operational topography of the Bank with expertise in Credit, Finance, Corporate & Retail Banking, Customer Service, Trade Finance, Foreign exchange, BCP etc.

### **MS. SHAHLA AYOUB**



•Works as an Assistance Professor in the DHE, J&K and brings to Board an affluence of Economic expertise and perspicacity and has strong interests in Conflict Economics, Financial Inclusion and Developmental Economics.







Focus on improving asset quality and maintaining NPA levels and avoiding slippages

Increase CASA Deposit Base and reduce cost of funds

Expand beyond Jammu and Kashmir and Increase customer penetration through expansion of branch and ATM network

Emphasis on retail, agriculture and MSME segment

Continue our investments in technology to support our digital banking and reduce the cost

Focus on increasing Non-interest income through interventions in Treasury and Financial Services

# Condensed Profit And Loss Account



YOUR BANK SINCE 1938

Particulars	Q4 FY 2023-24	Q3 FY 2024-25	Q4 FY 2024-25	Change YoY (%)	Change QoQ (%)	FY 2023-24	FY 2024-25	Change YoY (%)
Interest Earned	2910.18	3,206.08	3211.85	10.4	0.2	11,212.37	12535.86	11.8
Interest Expended	1604.06	1,697.40	1731.86	8.0	2.0	6,008.68	6742.04	12.2
Net Interest Income	1306.12	1,508.68	1479.99	13.3	(1.9)	5,203.69	5793.82	11.3
Other Income	224.56	242.32	404.31	80.0	66.8	825.48	1136.81	37.7
Operating Income	1530.68	1,751.00	1884.30	23.1	7.6	6,029.17	6930.63	15.0
Operating Expenses	866.85	1,002.89	1084.28	25.1	8.1	3,752.29	4000.84	6.6
Operating Profit	663.83	748.11	800.02	20.5	6.9	2,276.88	2929.79	28.7
Provisions & Contingencies	(165.05)	(9.80)	(9.16)	(94.5)	(6.4)	(107.69)	(3.91)	(96.4)
Profit Before Tax	828.88	757.91	809.18	(2.4)	6.8	2,384.57	2933.70	23.0
Provision for Tax	190.21	226.40	224.64	18.1	(0.8)	617.30	851.24	37.9
Net Profit / (Loss)	638.67	531.51	584.54	(8.5)	10.0	1,767.27	2082.46	17.8

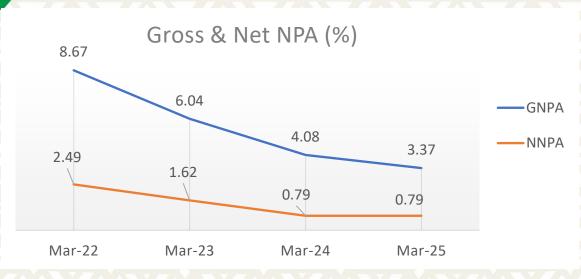
# **Condensed Balance Sheet**

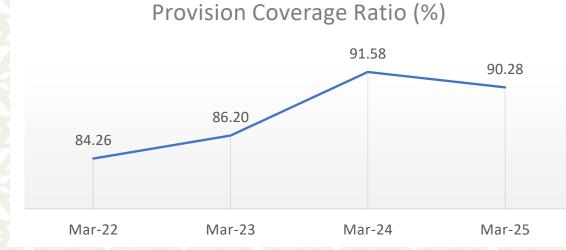


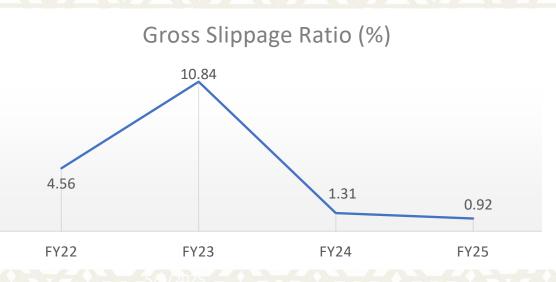
Particulars	Mar 31, 2024	Dec 31, 2024	Mar 31, 2025
Capital & Liabilities			
Capital	110.13	110.13	110.13
Reserves and Surplus	12,125.55	13,723.59	14,141.81
Deposits	1,34,774.89	1,40,947.14	1,48,569.46
Borrowings	2,885.00	2,383.92	2,382.84
Other Liabilities and Provisions	4,631.02	4,617.50	4,264.23
Total	1,54,526.59	1,61,782.28	1,69,468.47
Assets	X/XXX/XXX/XXX/		
Cash and Balance with Reserve Bank of India	7,250.08	8,132.27	7,385.48
Balance with Banks & Money at Call & Short Notice	927.40	1,926.03	2,374.37
Investments	34,986.71	40,524.05	41,212.66
Advances	93,762.51	95,990.38	1,04,198.72
Fixed Assets	2,257.48	2,213.85	2,191.22
Other Assets	15,342.41	12,995.70	12,106.02
Total	1,54,526.59	1,61,782.28	1,69,468.47

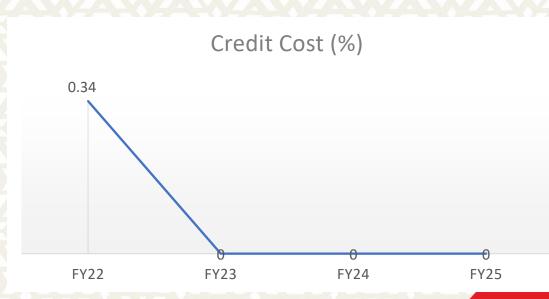
Turnaround Story with Decadal High PCR and improvement in asset quality





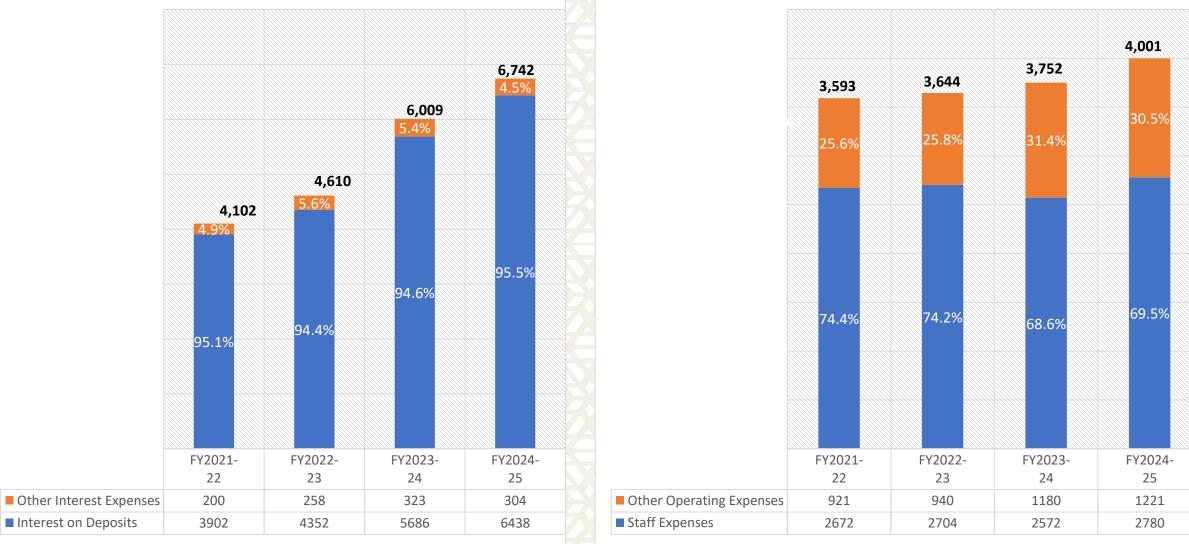






# Interest Expenditure and Operating Expenditure





# Key Ratios and Performance Indicators



J&K Bank SINCE 1938

Particulars	Q4 FY 2024	Q3 FY 2025	Q4 FY 2025	FY 2023-24	FY 2024-25
Profitability					
Net Interest Margin (%) - Annualized	3.77	4.04	3.88	3.92	3.92
Operating Profit (₹ crore)	663.83	748.11	800.02	2,276.88	2,929.79
Profit after Tax (₹ crore)	638.67	531.51	584.54	1,767.27	2,082.46
Cost to Income Ratio (%)	56.63	57.28	57.54	62.24	57.73
Return on Assets (%) – Annualized	1.69	1.34	1.44	1.22	1.32
Capital Adequacy					
Tier I Capital (%)	13.09	12.71	13.96	13.09	13.96
CET 1(%)	12.02	11.67	12.95	12.02	12.95
CRAR (%)	15.33	15.09	16.29	15.33	16.29
Asset Quality					
Gross NPA (%)	4.08	4.08	3.37	4.08	3.37
Net NPA (%)	0.79	0.94	0.79	0.79	0.79
Provision Coverage Ratio (%)	91.58	89.67	90.28	91.58	90.28
Return Ratios					
Yield on Advances (%) – Annualized	9.48	9.75	9.44	9.54	9.56
Cost of Funds (%)	4.83	4.87	4.89	4.70	4.86
Cost of Deposits (%)	4.71	4.76	4.80	4.57	4.75

# **Capital Adequacy Ratios**





Particulars	Mar 31, 2024	Dec 31, 2024	Mar 31, 2025	
Risk Weighted Assets				
Credit Risk	82,325	85,733	89,102	
Market Risk	1,807	88	49	
Operational Risk	8,896	9,937	9,937	
Total Risk Weighted Average	93,029	95,758	99,088	
Tier I Capital Funds	12,181	12,170	13,828	
Tier II Capital Funds	2,085	2,282	2,317	
Total Capital Funds	14,266	14,453	16,145	
Tier I Capital	13.09%	12.71%	13.96%	
CET-I	12.02%	11.67%	12.95%	
Tier II Capital	2.24%	2.38%	2.34%	
CRAR	15.33%	15.09%	16.29%	

# **Capital Adequacy Ratio**



# Asset Quality | Categories of Advances



Catagony	Marc	h 31, 2024	March 31, 2025		
Category	Amount	% of Gross Advances	Amount	% of Gross Advances	
Standard	93,026	95.92	1,03,380	96.63	
Sub-Standard	427	0.44	465	0.43	
Doubtful	2,750	2.84	2,489	2.33	
Loss	779	0.80	651	0.61	
Gross Advances	96,982	100.00	1,06,985	100.00	
Special Mention Accounts	Amount	% of Standard Advances	Amount	% of Standard Advances	
SMA 0	16,751	18.01	16,447	15.91	
SMA 1	4,234	4.55	6,249	6.04	
SMA 2	2,547	2.74	391	0.38	
Total SMA	23,532	25.30	23,087	22.33	

# Asset Quality | Movement of Gross NPAs



J&K Bank Serving To Empower YOUR BANK SINCE 1938

Particulars	Q4 FY 2024	Q3 FY 2025	Q4 FY 2025	FY 2023-24	FY 2024-25
Opening Balance	4,526	3,916	4,041	5,204	3,956
Additions during the period	325	322	198	1,112	953
Upgradations during the period	171	88	93	903	368
Write off (including TWO)	520	1	330	529	349
Compromise/Settlements	32	6	18	83	75
Other Recoveries	172	103	192	844	512
Gross NPA	3,956	4,041	3,605	3,956	3,605
Less Provisioning	3,219	3,143	2,787	3,219	2,787
Net NPA	737	898	818	737	818

# Sector-Wise Credit Deployment and NPA (As of March 31, 2025)



J&K Bank Serving To Empower YOUR BANK

Sector	Gross Advances	Exposure (%)	Gross NPA	GNPA (%)
Personal Finance	40,652.37	38.00%	327.72	0.81%
Infrastructure	11,699.54	10.94%	168.65	1.44%
Trade	11,382.61	10.64%	779.29	6.85%
Financial Markets	11,164.02	10.44%	488.90	4.38%
Agriculture	10,127.80	9.47%	353.11	3.49%
Services	9,609.53	8.98%	696.70	7.25%
Manufacturing	7,352.97	6.87%	604.85	8.23%
Against Cash Collaterals	2,309.66	2.16%	0.69	0.03%
Real Estate	1,223.01	1.14%	175.26	14.33%
Others @	1,463.97	1.37%	9.67	0.66%
Total	1,06,985.49	100%	3,604.84	3.37%

# **Gross Advances Mix Trend**



1,06,985

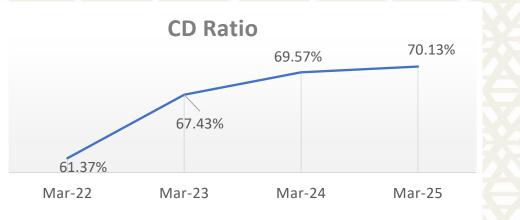
		86,156	<b>96,982</b> 3.8% 8.0%	4.7% 10.9%
	75,242	3.2% 8.4%	9.7%	9.5%
	5.2% 8.2%	11.0%	11.6%	10.4%
	11.5%	10.2%	7.8%	6.9%
	5.9%	9.0%		19.6%
	8.5%	20.9%	20.9%	
	23.8%	37.2%	38.2%	38.0%
	Mar-22	Mar-23	Mar-24	Mar-25
Others	3901	2729	3699	4997
Infrastructure	6146	7268	7771	11700
Agriculture	8656	9475	9422	10128
Financial Markets	4425	8778	11286	11164
Manufacturing	6382	7789	7564	7353
Trade & Services	17872	18043	20231	20992
Personal Finance	27860	32074	37009	40652

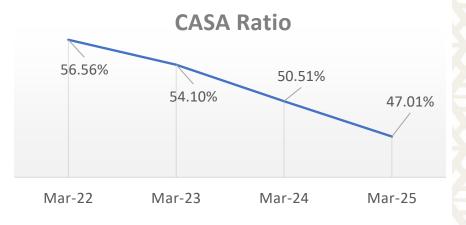
Consistently growing deposit base with best-in-class low-cost retail CASA





	1,14.710	1,22,038	1,34,775	1,48,569
	43.4%	45.9%	49.5%	53.0%
	44.0%	42.6%	39.5%	36.1%
	12.6%	11.5%	11.0%	10.9%
	Mar-22	Mar-23	Mar-24	Mar-25
Term Deposits	49836	56020	66702	78726
Savings Deposits	50477	52025	53249	53604
Current Deposits	14398	13993	14824	16240

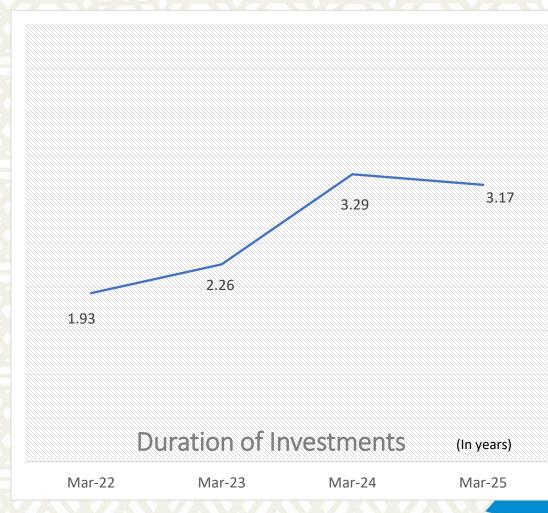




# **Investments** Profile







# Asset Quality | External Rating of Corporate Advances (As on March 31, 2025)



Rating	No. of Borrowers	Outstanding Amount	Percentage (%)
AAA			
	29	21,399	68.8
AA	16	3,325	10.7
A	14	1,723	5.5
BBB	20	1,503	4.8
BB & Below	171	2,668	8.6
Unrated Borrowers (Due to be rated)	22	475	1.5
Total Eligible for Rating	272	31,093	100.00

# Asset Quality | Restructuring of Advances (as on March 31, 2025)





Sector	Star	Standard		NPA		otal
	BOS	Provisions	BOS	Provisions	BOS	Provisions
Manufacturing	195.76	19.60	239.93	213.67	435.69	233.28
Services	180.30	16.62	186.53	147.86	366.83	164.48
Trade	40.12	5.76	238.75	219.19	278.87	224.95
Real Estate	57.58	6.33	156.47	156.47	214.06	162.80
Agriculture	77.68	10.49	82.75	80.34	160.43	90.84
Personal Finance	49.78	7.28	17.73	9.91	67.52	17.19
Infrastructure	9.56	1.18	42.02	33.25	51.58	34.42
Others	0.06	0.01	1.91	1.91	1.97	1.92
Total	610.84	67.26	966.10	862.60	1,576.94	929.87

# Awards and Accolades



Bank creating Best for MSMEs awareness among at MSME (Private Sector) Banking Excellence Awards -2024



SKOCH Gold Award for Corporate Governance at 100<sup>th</sup> **SKOCH Summit** 



Runner-Up in Best MSME Bank (Private Sector) at MSME Banking Excellence Awards -2024



Best Innovation in Digital Lending award at the 1<sup>st</sup> Indian PSU Achievers' Awards 2025



Performance Outstanding Award for agriculture financing at the 15<sup>th</sup> Agriculture Leadership Conclave

Best Performance Profitability award in category of Private Sector Bank (Mid Size) at the 2<sup>nd</sup> ICC Banking Emerging Asia Conclave & Awards 2024



Platinum Award under the category of Process innovation at Infosys Finacle Innovation Awards - 2024



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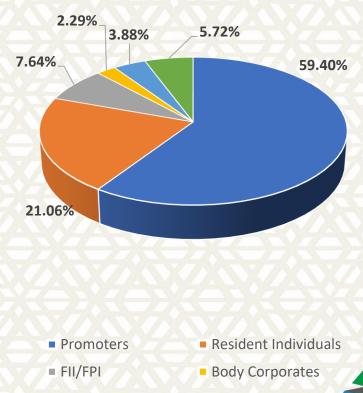
of Excellence for Award enrolling the maximum number of APY beneficiaries under the 'Mission Upgrade' campaign of PFRDA for FY 2024

# Shareholding Information



Particulars	No. of Shares held as on Mar 31, 2025	% to Capital	No. of Shares held as on Mar 31, 2024	% to Capital	Change YoY
Promoters – Governments of UTs of J&K and Ladakh	65,40,98,280	59.40	65,40,98,280	59.40	-
Resident Individuals	23,19,26,014	21.06	23,10,66,903	20.98	8 bps
FII/ FPI	8,41,66,446	7.64	7,69,22,250	6.99	65 bps
Indian Mutual Funds	4,27,69,211	3.88	5,57,82,488	5.07	(119 bps)
Indian Financial Institutions	2,85,41,574	2.59	3,01,90,036	2.74	(15 bps)
Body Corporates	2,52,50,260	2.29	2,48,90,066	2.26	3 bps
Non-Resident Indians	2,09,22,919	1.90	2,03,93,901	1.85	5 bps
Others (AIF / IEPF / Trusts)	1,35,01,082	1.23	78,34,465	0.71	52 bps
Clearing Members	6,677	0.00	4,074	0.00	-
Total	110,11,82,463	100%	110,11,82,463	100	-

Shareholding Pattern as on Mar 31, 2025



Indian Mutual Funds Others



J&K Ban

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# Thank You

Jammu and Kashmir Bank Limited Corporate Headquarters M.A. Road, Srinagar 190 001